



IREM®
INDUSTRY PARTNER

IREM Greater Metropolitan Washington Chapter 8 Membership Application

The Institute of Real Estate Management (IREM), is an international institute for property and asset managers, providing complete knowledge to take on real estate management's most dynamic challenges. That means knowledge prepared for the day-to-day and the one-of-a kind: from solving the latest tenant crisis to analyzing market conditions.

Since 1933 our members have made us the world's strongest voice for all things real estate management. Today, almost 20,000 individual leaders and 500 companies worldwide in commercial and residential management call us home for learning, certifications, and networking. IREM Greater Metropolitan Washington (Chapter 8) is an esteemed chapter of this great international association.

IREM 8 was chartered in 1940, making 2027 its 87th Anniversary.

see our current list of industry partners:
irem8.org/sponsors

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About IREM 8 & Industry Partner Membership

IREM 8 is comprised of over 300 CPM, CPM-Candidates, ARM, ACoM, Associate, and Student Members, as well as AMO firms. Our members control managing and purchasing, for commercial, residential, industrial, and retail properties in Maryland, Virginia, and the District.

The Industry Partner program is designed to foster professional relationships between chapter members and reputable service providers in the local area. This program offers the service provider community the opportunity to participate in chapter activities, and at the same time, helps chapter members serve their clients and employers via recommendations of quality vendors.

IREM 8 offers a unique opportunity for you to deliver your message to a specific target market. The Industry Partner program enables your business to be exposed to, and involved with, a very influential group of decision-makers in the property and asset management field. The Industry Partners program is designed to foster professional relationships between our real estate members and a mix of locally represented, reputable service vendors. With the Industry Partners program, our chapter can provide you with a multitude of benefits and opportunities.

This program provides the Industry Partners with the privileges of participation in IREM 8 exclusive activities and events. Membership is by invitation only. IREM 8 encourages its members to support their Partners. IREM 8 offers a four-company limit per category on a first-come, first-serve basis.

You'll find that becoming an Industry Partner will be the best use of your time and advertising dollars!



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Benefits & Services

IREM DC Chapter 8 offers two membership options for Industry Partner/Vendor Companies. The Standard Yearly Program (our most popular package) and a Digital-Only Web Advertiser Program. Only those companies who select the standard yearly program are considered Full Industry Partner Members of the Chapter.

IREM 8 Industry Partners Standard Yearly Program Benefits:

- No more than four companies per category, based on a first-come, first-served basis.
- Open Invitation to attend All IREM 8 monthly membership meetings and regional meetings that IREM 8 is associated with. Up to three company representatives can attend the general membership meetings at the cost of the meeting. As an added benefit, Industry Partners can prepay for threse meetings, at a discount, with their annual fee.
- Industry Partners can attend the three regional meetings in January (Forecast Meeting), May (Charity Gala), and December (Holiday Event). Regional meetings are comprised of the 3-4 local IREM Chapters throughout the entire DMV - increasing your reach and exposure!
- The opportunity to network with top professional property managers in the area.
- Provided access to the IREM 8 membership directory up to twice a year (upon request)
- Directory Listing on the IREM 8 website with specialty category of service listed, contact person, company logo, and link to Industry Partners website.
- Listing in IREM 8 Newsletters and special "IREM 8 Trusted Guide to Preferred Industry Partners" sent digitally to all members on an annual basis.
- Special shout outs and sponsorship listings on our social media sites - facebook, instagram and linkedin
- Company listing on all meeting programs handed out at the general membership meetings.
- Designated premier Industry Partner name tags at all chapter events.
- Opportunity for other sponsorships throughout the year, including: IREM 8 Golf Tournament, IREM Regional Charity Gala, IREM Regional Holiday Party, Real Estate Social Club Networking Events, and Community Action Events.
- Opportunity to be recognized as "Industry Partner of the Year"

IREM 8 Industry Partners Web Advertiser Yearly Program Benefits:

- As a Web Advertiser, you will receive a listing on the IREM 8 website during the year that you join, with complete contact information, your specialty category of service listed, and a direct link to your website.
- Web Advertisers are not standard Industry Partner members of the chapter. Your Web Advertising Membership is digital only, and does not include any in-person networking or events.
- Listing in IREM 8 Newsletters and special "IREM 8 Trusted Guide to Preferred Industry Partners" sent digitally to all members on an annual basis.
- Provided access to the IREM 8 membership directory once a year (upon request)

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Greater Metropolitan Washington Chapter
P.O. Box 365, Monrovia, MD 21770
(301) 874-8425 irem8.org jcollins@irem8.org

Industry Partner Application

Select Your Membership Level

Standard Yearly Membership $2500 ☐
Standard Yearly Membership + Prepaid Meetings $2995 ☐
Web Advertiser Only $500 ☐

*Prepaid Meetings are optional. This fee is offered at a discount as opposed to paying for each individual meeting one at a time. This covers the cost of the monthly virtual or in-person events for one company rep, with the exception of Forecast Meeting, Charity Gala & Golf Tournament. Use it or lose it policy. Can be transferred to another representative of the company.

Company Information

Information to be added to online directory at irem8.org/sponsors

Company Name:

Category of Service:

Contact Name:

Contact Email:

Contact Cell #:

Company Address:

Company Phone/Email:

Company Website:

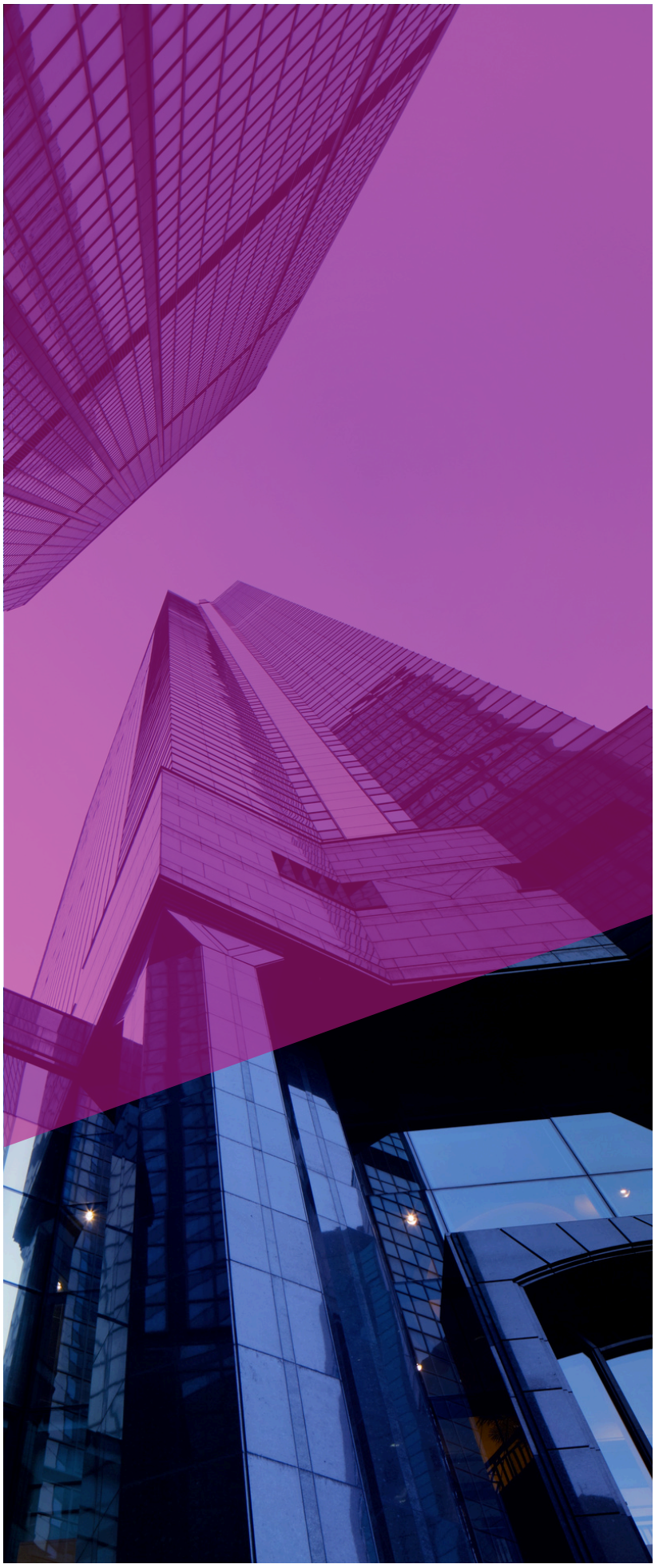
Company Social Media Handles:

Payment Total $_____ ☐ Mail Check Payable to IREM 8 ☐ Pay with Credit Card

CC # & Exp Date:

Email a jpg or png of company logo to jcollins@irem8.org to be included on our chapter website directory and any sponsorship materials. Read disclaimer details and check box that you have read and agree to these policies. ☐

Questions? Contact 301-874-8425 OR jcollins@irem8.org
IREM 8 - P.O. Box 365, Monrovia, MD 21770



Disclaimers & The Fine Print

By submitting this application, you have agreed to become a 2027 Industry Partner with IREM Greater Metropolitan Washington Chapter 8.

An Industry Partner is not a member of the Institute. Only CPM members (CERTIFIED PROPERTY MANAGERS), AMO firms (ACCREDITED MANAGEMENT ORGANIZATIONS), ARM members (ACCREDITED RESIDENTIAL MANAGERS), CPM-Candidates, ACoM members, Associate members, and Student/Academic members may be members of the Institute. By signing, I agree that I shall not hold myself out to be a member of the Institute of Real Estate Management, nor shall I permit the use of the CPM, AMO, ARM, ACoM designations, or any other indicia of membership in, or affiliation with, the Institute. I understand that, if approved as an Industry Partner of this Chapter, I may use the name Institute of Real Estate Management and/or its acronym "IREM" only in conjunction with the words "Industry Partner of" for the sole and limited purpose of indicating that I am an Industry Partner. I understand that, should my participation as an Industry Partner be terminated by the chapter at any time, there shall be no refund of my contribution.

The Industry Partners' program is not a National program, but solely and exclusively under the administration of IREM 8. All rules, regulations, privileges and penalties, costs, dues, changes, modifications, administration and such are under the sole direction and discretion of IREM 8.

Please Note: IREM 8 encourages all members to patronize our Industry Partners. However, in accepting vendor funds for the purpose of advertising, Greater Metropolitan Washington Chapter 8 proclaims that advertisement in no way constitutes membership in, affiliation with, or endorsement by IREM 8 or the Institute of Real Estate Management. Further, the statements and representations made in advertisements contained at the Indusrty Partners' respectice websites are those of the vendor and such do not necessarily reflect views or opinions of the Institute of Real Estate Management or the Chapters of the Institute. The inclusion of advertising does not, in any way, comport an endorsement of or support for the products or services offered.

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